

▣ The AMLA-Era Decisioning Stack

What regulators now expect from AML decisioning, where the market stands in 2026 — and the questions to ask any vendor before you sign.

1 · The regulatory clock is no longer abstract

Four regimes converge on AML decisioning within twenty-four months, and each one asks for something specific and testable:

Date	Instrument	What it demands of a decisioning system
Jan 2025 (in force)	EU DORA	Art. 30 contract content for every ICT provider, a register-of-information entry, audit and exit rights. Cloud gained no free pass — the chain of subcontractors is now the buyer's problem.
2 Aug 2026	EU AI Act — high-risk obligations	Art. 12: automatic event logging. Art. 14: effective human oversight by competent people — oversight that can be <i>demonstrated</i> , not asserted. Penalties reach 7% of global turnover.
~2027	EU AMLR single rulebook	Harmonised CDD and reporting; Art. 75 gives information-sharing partnerships a legal basis — with pseudonymisation mandated. Art. 77: delete personal data five years after the relationship ends.
2028	AMLA direct supervision	A single EU supervisor with inspection powers — and an appetite for artifacts, not narratives.
standing	US: SR 11-7 · NYDFS Part 504 · FinCEN	Model documentation and validation evidence; an officer personally certifies the monitoring programme every April 15; SAR e-filing runs on a published XML schema.
standing	DE: KWG § 25h · BaFin AuA	Data-processing monitoring systems are a statutory duty for credit institutions; supervision is documentation-first.

2 · Where the market actually stands

The leading platforms have converged on the same vocabulary — explainable AI, policy-bound agents, complete audit trails, regulator-ready outcomes. Three capabilities became genuine table stakes in 2025–26:

- **No-code rule management with pre-deployment testing** — compliance teams change detection logic without engineering tickets and test it against historical data first.
- **AI-assisted investigation** — copilots that summarise cases, gather adverse media and draft narratives.
- **Explanations attached to every alert decision** — plain-language rationale per case.

Yet underneath the shared vocabulary, three questions still separate the field — and they are precisely the questions the new regimes ask:

Question	Typical answer today	What the regulation actually rewards
Can you re-run last quarter's decision and get the same answer, byte for byte?	No — scores drift with models and data snapshots	Art. 12 logging + SR 11-7 validation both presume decisions that can be reconstructed exactly
When policy changes, do you know exactly which past outcomes would change?	A backtest on a sample — statistics with confidence intervals	Change governance that names the affected cases, clause by clause
Where does the audit binder come from?	Consulting engagements, per cycle	Documentation that regenerates from the system itself and can be hash-verified

The pattern behind all three: **probabilistic scoring engines cannot answer them, deterministic decisioning can**. A deterministic engine — same alert, same versioned policy, same decision, provably — turns reproducibility, exact replay and generated documentation from projects into properties.

3 • Human oversight that survives scrutiny

The known failure mode of "human in the loop" is rubber-stamping — a reviewer who clicks approve adds no oversight, and both GDPR Art. 22 case law and the AI Act's Art. 14 take aim at it. The emerging answer is **counterfactual context**: show the reviewer not just why the system concluded what it did, but *how close the call was* — which single fact or parameter would flip it. Exact counterfactuals require full re-execution under varied inputs; approximations (feature attributions) are the best a scoring engine can offer. This is a structural argument for determinism, not a feature comparison.

4 • Sovereignty stopped being a preference

DORA made every layer of the ICT chain contractual; banking secrecy regimes and GDPR transfer analysis price in every border the data crosses; the US CLOUD Act shadows any US-cloud dependency. An on-prem deployment answers the entire question class at once: locations — your premises; subcontractors — none; data return on exit — it never left. The evaluation question is no longer "cloud or on-prem?" but "**what does your vendor's answer to DORA Art. 30 look like, line by line?**"

5 • The evaluation checklist

Ask any AML decisioning vendor — including us — to **demonstrate live**, not describe:

- Re-run a historical decision. Is the result byte-identical, and how is that proven?

- Change a policy threshold. Show **exactly which** historical cases change outcome, and which merely change their cited justification.
- Show one decision's counterfactuals: what single variation flips it?
- Generate the model-governance / AI-Act documentation pack. How long did it take, and can its integrity be verified afterwards?
- Export a filing (goAML / FinCEN SAR). Is every sentence of the narrative traceable to evidence?
- Tamper with one byte of the audit trail. Does the system detect it, and how precisely?
- Show the DORA Art. 30 annex and the register-of-information sheet, pre-filled.
- Who can see a case's SAR status? Show the compartment, not the policy document.

Any vendor who can do all eight live deserves your shortlist. Most cannot; the vocabulary is converging faster than the engineering.